## **Reason for Price Increase**

We appreciate your ongoing partnership and trust in our software product. We understand that you may have questions about the recent price increase, and we want to provide a transparent explanation of the factors behind this adjustment.

There was a price increase for Migration Manager licences from November 1, 2023. This is for all clients. <a href="https://www.migrationmanager.com.au/pricing/">https://www.migrationmanager.com.au/pricing/</a>

Our costs of developing and maintaining the product and providing an excellent level of service that clients expect, have continued to increase substantially year on year since our last price increase in 2019.

As you are aware, technology does not stand still, and we have made significant changes in the software to maintain the changing environment and provide clients with more efficient workflows. The price increase was long overdue, and we feel that Migration Manager still represents great value for money, with more enhancements to come through in the coming months.

Renewal agreements will be charged strictly in accordance with prevailing rates as published on our website: <a href="https://www.migrationmanager.com.au/pricing/">https://www.migrationmanager.com.au/pricing/</a>. Discounts are available on 3-year agreements with 5 or more licences.

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